A Message from our Board of Directors and Executive Director

At Sarah Heinz House (SHH), our fundamental mission has never changed: "Empowering ALL youth to Laugh, Learn and Lead". That mission has stayed consistent, but the tools and environment needed to fulfill that effort has evolved over time. SHH was prepared to change to meet those needs, and so this was a year of transformation as we moved to build and bring online what we are calling "Sarah Heinz House 4.0."

Since H.J. Heinz founded the Covode House in 1901 (SHH 1.0), SHH has been empowering our region's youth to pursue big dreams, lead healthy and fulfilling lives and enrich their communities. Building upon proven practices honed over a century-plus of service, we provide a safe and welcoming place where youth can have fun and feel safe while creating positive relationships with friends and adult mentors. Informally and in organized programs, they discover new things about themselves, learn to value differences, explore career paths, and prepare to lead the world they'll soon inherit.

As an independent member of the Boys & Girls Clubs of America, SHH serves diverse youth in grades 1-12 from across City of Pittsburgh neighborhoods and Allegheny County suburban communities. Our signature holistic approach has supplied our community with great citizens and leaders for generations.

Most of our current 75,000 square foot main facility was constructed in 1913 (SHH 2.0) and a major addition in 2006 (SHH 3.0) added a new gymnasium, pool, and cafe for daily meal service. Following a collaborative design process between our youth and staff, and the youth and staff from our community partner, Manchester Academic Charter School, we implemented facility enhancements to fit the needs of 21st century youth and a 21st century Pittsburgh community.

Just as SHH staff and volunteers once taught members pottery and woodworking as important Life Skills, we now provide opportunities for youth to learn about 3D printing, electronic textiles, robotics, and computer programming as part of our growing STEAM output. Youth voice has moved from in-person speeches and debate clubs of the past to digital space, where our Media Lab provides a platform for member podcasts, photographs, and news stories.

The facility upgrades include: a new Science Room and Project Learning Area, which can be split into separate, collaborative working group spaces or combined for larger group learning depending on our needs; a new and expanded Teen Room; a new Classroom for our introductory-intermediate robotics classes, including Pre-K, as well as our education support program Education Nation; a new Media Lab Suite with two rooms for digital arts education from 1st -12th grade, a brand-new Creative Play Space and a state of the art machine shop and competition field for our award winning robotics teams.

These additions will allow us to perform our mission effectively for decades to come. 2019 was a year of transformation, yes, but also a recommitment to our core tenets. SHH 4.0 may be the newest iteration of our facility and organization but it will not be the last.

John Sebastian
Board Chair

Jennifer Cairns, Esq.
Executive Director
Executive and Administrative Staff

Jennifer Cairns
Steve Basel
Sayward Elliott
Danielle White
Charley Chmura
Chris Cavendish
Cathy Fodor

Program Staff

Robert Bechtold
Hannah Komita
Yasir Al Salih
Kyle Glaser
Marcus Williams
Dan Turkovich
Financial Summary
A Look At Our Audited Financials

REVENUE

<table>
<thead>
<tr>
<th>Source</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corporations/Foundations</td>
<td>$1,549,438</td>
<td>$1,580,876</td>
</tr>
<tr>
<td>Government</td>
<td>1,224,757</td>
<td>465,033</td>
</tr>
<tr>
<td>Individual</td>
<td>196,992</td>
<td>97,144</td>
</tr>
<tr>
<td>Program Fees</td>
<td>464,169</td>
<td>477,032</td>
</tr>
<tr>
<td>Special Events</td>
<td>595,252</td>
<td>186,535</td>
</tr>
<tr>
<td>Rental Income</td>
<td>99,047</td>
<td>168,139</td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>79,013</td>
<td>13,585</td>
</tr>
<tr>
<td>Other</td>
<td>84,083</td>
<td>77,301</td>
</tr>
<tr>
<td>Total</td>
<td>$4,292,751</td>
<td>$3,065,645</td>
</tr>
</tbody>
</table>

EXPENSES

<table>
<thead>
<tr>
<th>Category</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program</td>
<td>$2,242,538</td>
<td>$2,384,817</td>
</tr>
<tr>
<td>General and Administrative</td>
<td>203,888</td>
<td>224,592</td>
</tr>
<tr>
<td>Fundraising</td>
<td>308,907</td>
<td>272,703</td>
</tr>
<tr>
<td>Total</td>
<td>2,755,333</td>
<td>2,882,112</td>
</tr>
</tbody>
</table>

Change in Net Assets

<table>
<thead>
<tr>
<th>Year</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$1,537,418</td>
<td>$183,533</td>
</tr>
</tbody>
</table>
Our mission at Sarah Heinz House is to empower all youth, especially those who need us most to Laugh, Learn and Lead.

How we make an impact:

- 99% of members have on-time grade advancement
- 84% of members volunteer regularly
- 92% of teens plan to pursue secondary education
- 56% of households qualify for free or reduced lunch
- Number of free meals and snacks provided: 35,017
- 100+ zip codes drawn from in Allegheny County
We thank our generous donors for helping kids to "Laugh, Learn and Lead!"

Individual Donation Giving

Charrise Alexander  Innocenzo Capani  Betty Faett
Sally Andreaco  Carol Caroselli  Lucia Ferchak
Susan Ardisson  Daniel Carroll  Gail Florence
Cheryl Atwater  Paul Carrozzi  David Florijan
Christopher Azzara  Brad Caven  Donald Ford
Kelly Bagnato  Christopher Cavendish  Allison Fromm
Carole Baierl  Matthew Cesario  Catherine Kablach Gelston
Ryan and Catherine Baker  Clare Chapman  Elizabeth Genard
Bonnie Banze  Lona Chin  Ryan Gindlesperger
Lawrence Barger  Andrew Colaizzi  Kyle Glaser
Elaine Barnes  Theresa Cosentino  Judy Glaser
ReShelle Barrett  Carol Cozen  Richelle Glaser
Ryan Bassaro  Gary Cozen  Brett Glaser
Bob Bechtold  Charles Cozewith  Deborah Glatz
Deborah Beck  Jerry Cozewith  Melissa Goehringer
Jennifer Bee  Katelyn Cramer  Belinda Gonzalez
Bonnie Bell  Travis Cully  Tom Good
Jean Bishop  Amy Czyrka  Matthew Gornick
Christol Blackman  Randall Deearth  Bernice Goyak
Mark Boaz  Allen Debes  Thomas Gramc
Mark Bocian  Jonathan Diven  Leslie Greer
John Bonassi  Bayard Dodge  Betty Greer
Eric Booth  Cornelia Dodge  Robert Grove
Megan Borowy  Melissa Dodge  Drew Haley
Nathalie Boutet-Walker  Theresa Doefler  Rebecca Harvey
Katrina Brantley  Ellen Doyle  Kathleen Hervoyavich
Taylor Brown  Rosemarie Drogowski  Pamela Holland
Joseph Brunner  Jamie Drummond  Barbara Holtzapfel
Diana Bucco  Diane Duff  David Horvitz
Jennifer Buckley  Shannon Dutton  Mary Jane Hovart
James Burks  Allison Eastwood  Catherine Hull
Ethel Burse  Sally Edison  Michael Hutchinson
Jayme Butcher  Dave Eichenlaub  Wendy Hynes
Jane Butler  Sayward Elliott  Noah Iannotta
We thank our generous donors for helping kids to “Laugh, Learn and Lead.”

Individual Donation Giving (continued)

Sherwin Ignacio  
Richard Irwin  
Kim Jacobs  
Kathleen James  
Di’Ray Jenkins  
Michele Johnson  
Robert Johnston  
Michelle Johnston  
Wayne Jones  
Erin and Douglas Kamper  
Mary Kapetanovich  
Isabelle Karas  
George Kaufman  
George Kaufman  
Jeanne Kemmler  
Omar Khawaja  
Abby Kirkland  
Anne Kisak  
Wendy Koch  
Mike Koehler  
Aaron Kolko  
Dolores Komora  
Joseph Kravec  
Karen Krenn  
Carol Kristoff  
Sophie Kroll  
Scott Lammie  
Rich Lane  
Rachel Lecrone  
Benjamin Lecrone  
Kenny Lehman  
Matthew Lenart  
Carol Mitchell  
Constance Mockenhaupt  

John Lichauer  
S Jay Liebowitz  
Brad and Leanne Lisien  
Eleanor Lloyd  
Jake Lorenz  
Nancy Maddock  
Kathryn Mancuso  
Nathan Manuel  
Caitlin Marco  
Anthony Marfisi  
Mufuka Martin  
John Mazur  
Jonathan Mcanney  
Shannon McCaffrey  
Justin McCann  
Shawn McClintock  
David McDonnell  
Richard McGeown  
Brian McGuire  
Helen McKenzie  
Rick McNulty  
Pamela Meadowcroft  
Thomas Meinsner  
Thomas Menk  
Jason Merante  
Valeri Meza  
Robert Miksa  
Courtney Miller  
Paul Miller  
Linda Miller  
Thomas Minnock  
Robert Moorehead  
Jeff Morris  
David Muir  
Antoinette Murphy  
James Murrin  
John Myers  
Victor Nardini  
Charlotte Neely  
Todd Neely  
Daniel Nolan  
Mary Catherine O’Connor  
Mary O’Donnell  
Frank O’Leary  
Nicole Papinchak  
Laura Park  
Brian Parker  
Christopher Parker  
David Parker  
Matt Patberg  
Grace Petrack  
Marge Peterska  
Carla Philips  
Valerie Pleczkowski  
Monica Ploskon  
Patricia Poloritz  
Robert Poling  
Scott Poorbaugh  
Kim Probst  
Jessica Prom  
Bob Pusateri  
Amresh Raina  
Christopher Ramsey  
Thomas Reinsel  
Liz Rettger  
Delores Rothert  
Mark Rutherford  
William Rutherford
**Individual Donation Giving (continued)**

<table>
<thead>
<tr>
<th>Name</th>
<th>Name</th>
<th>Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jared Sadowski</td>
<td>Angela Snyder</td>
<td>Mark Turcsanyi</td>
</tr>
<tr>
<td>Thomas Salopek</td>
<td>Benjamin Soltesz</td>
<td>Samantha Turkovich</td>
</tr>
<tr>
<td>Goldie Samuels</td>
<td>Michael Somerhalder</td>
<td>Kevin Uffelman</td>
</tr>
<tr>
<td>Paul Sauers</td>
<td>Robert Spicher</td>
<td>Nancy &amp; Regis Urban</td>
</tr>
<tr>
<td>C. Saunders-Cooper</td>
<td>Marilyn Sproule</td>
<td>Abigail Vanim</td>
</tr>
<tr>
<td>Amy Sawyer</td>
<td>John Spudich</td>
<td>Tanya Vaysburg</td>
</tr>
<tr>
<td>Jean Schieman</td>
<td>Michaeline Srsic</td>
<td>Nic Vitina</td>
</tr>
<tr>
<td>Ryan Schrebe</td>
<td>Frank Stinelli</td>
<td>Mary Vitina</td>
</tr>
<tr>
<td>Douglas Schwab</td>
<td>Christian Stofko</td>
<td>Kelli Wallace</td>
</tr>
<tr>
<td>Stephanie Sciullo</td>
<td>Kristine Stotke</td>
<td>Weldon Watts</td>
</tr>
<tr>
<td>Demesha Seals</td>
<td>Bryan Stroh</td>
<td>Polly White</td>
</tr>
<tr>
<td>John Sebastian</td>
<td>Peter Strope</td>
<td>Jonathan Whiteman</td>
</tr>
<tr>
<td>Rebecca Seibel</td>
<td>Sharon Sweeney</td>
<td>Sarah Wiggin</td>
</tr>
<tr>
<td>Christine Serkoch</td>
<td>Kelly Szejko</td>
<td>Callan Wilcox</td>
</tr>
<tr>
<td>Pat Sestric</td>
<td>Margaret Tanney</td>
<td>Rose Willard</td>
</tr>
<tr>
<td>Brendt Seymore</td>
<td>Kelly Tatum</td>
<td>John Williams</td>
</tr>
<tr>
<td>Nathan Shaffer</td>
<td>Kathleen and Louis Testoni</td>
<td>Heath Winsheimer</td>
</tr>
<tr>
<td>Doree Shields</td>
<td>Shannon Thieroff</td>
<td>Quintin Wisemantle</td>
</tr>
<tr>
<td>Francis Skrbin</td>
<td>Tony Thompson</td>
<td>Brian Wright</td>
</tr>
<tr>
<td>George Smith</td>
<td>Annette Todd</td>
<td>Kimberly Yackovich</td>
</tr>
<tr>
<td>Lowell Smith</td>
<td>Emily Trembulak</td>
<td>Natalie Zagari</td>
</tr>
<tr>
<td>Betty Smolin</td>
<td>Kristin Truesdell</td>
<td></td>
</tr>
</tbody>
</table>

**In Kind Donations**

<table>
<thead>
<tr>
<th>In Kind Donations</th>
<th>In Kind Donations</th>
<th>In Kind Donations</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aldi Inc.</td>
<td>Hilton Garden Inn</td>
<td>Pittsburgh Zoo &amp; PPG Aquarium</td>
</tr>
<tr>
<td>DiCello's Gallery</td>
<td>Penn Brewery</td>
<td>Mark Rutherford</td>
</tr>
<tr>
<td>Dick's Sporting Goods</td>
<td>Pittsburgh Magazine</td>
<td>The Buncher Company</td>
</tr>
<tr>
<td>District Hotel</td>
<td>Pittsburgh Penguins Foundation</td>
<td>The Club at Nevillewood</td>
</tr>
<tr>
<td>Franco Harris</td>
<td>Pittsburgh Pirates</td>
<td>Whirl Publishing</td>
</tr>
<tr>
<td>Highmark Health</td>
<td>Pittsburgh Steelers</td>
<td></td>
</tr>
</tbody>
</table>
Corporate / Government / Foundation

We thank our generous donors for helping kids to "Laugh, Learn and Lead."

3ITEK LLC
A.J. and Sigismunda Palumbo Charitable Trust
Accenture
Actimize
Aetna Foundation
Alco Parking Corporation
Allegis
Arconic Foundation
Black Knight Infoserv, LLC
BNY Mellon Wealth Management
Bounce Marketing and Events
Calgon Carbon Corporation
Carole and Steve Baicker-McKee Charitable
Cast Software
CGI Technologies
Cindy & Murry Gerber Foundation
Clearview Federal Credit Union
Cleveland H. Dodge Foundation, Inc.
Climatech
Cognizant US Corp.
Cohen & Grisby, P.C.
Comcast Foundation
Comcast Keystone Region
Consolidated Communications
Daon
Desmone Architects
Dollar Bank
Eat n Park
Eckert Seamans Attorneys at Law
Eden Hall Foundation
Emerson Process Management, Power & Water Solutions
Ensoco Long Insurance Group
Enterprise Vision Technologies, Inc.
First Commonwealth Bank
First National Bank of Pennsylvania
Henderson Brothers Inc.
Highmark Health
Jack Buncher Foundation
KPMG
Maher Duessel
Mascaro Construction Company
McCrossin Foundations
McElhattan Foundation
McGuire Woods
Microsoft
Morgan, Lewis & Bockius
MSA Worldwide, LLC
GKG Ortho
Pitt Ohio Express LLC
Pittsburgh Associates Operating Pgh Baseball Club
Pittsburgh Penguins Foundation
PNC Financial Services Group, Inc.
PNC Foundation
PPG Industries Foundation
Presidio Networked Solutions LLC
Pure Storage
RICOH
Rite Aid Foundation KidCents
Schneider Downs & CO., Inc.
Securitas Security Services USA
Strassburger McKenna Gutnick & Gefsky
Tech Mahindra
The Buhl Foundation
The Buncher Company
The Dayton Foundation
The Grable Foundation
The Grantmakers of Western Pennsylvania
The Heinz Endowments
The Pittsburgh Foundation
Tippins Foundation
UBS
UPMC Health Plan
Virtual Clarity Inc.
Visa, Inc.
Visionet Systems, Inc.
Wal-Mart Foundation

Keep in touch! Follow us online!
sarahheinzhouse.org
2019 Annual Report

Keep in touch! Follow us online!
sarahheinzhouse.org
Congratulations to our
Youth of the Year Sydney Serena!

"I have been a long time volunteer and I am still amazed by the impact the youth have had on ME. Spending time with them brings me true happiness because I get to experience childhood in a different way. Walking around the hallways hearing kids yell “Miss Sydney!!!” and running to me with open arms is something I look forward to every day. Because of that, I want to dedicate my life to having a positive impact on girls, the same way My Club impacted me. These heartwarming feelings have led me to want to be a physical education teacher."
## Our Board

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>Susan Ardisson, Esq.</td>
<td></td>
</tr>
<tr>
<td>Jayme Butcher, Esq.</td>
<td></td>
</tr>
<tr>
<td>Carol Caroselli</td>
<td>*Governance Committee, Chair</td>
</tr>
<tr>
<td>Robert Grove</td>
<td></td>
</tr>
<tr>
<td>Wendy Koch</td>
<td>*Board Secretary</td>
</tr>
<tr>
<td>Paul Martin</td>
<td></td>
</tr>
<tr>
<td>Anthony Marfisi</td>
<td>*Director of Development, Chair</td>
</tr>
<tr>
<td>John Mazur</td>
<td></td>
</tr>
<tr>
<td>James Murrin</td>
<td>*Operations Committee, Chair</td>
</tr>
<tr>
<td>Nathan Shaffer</td>
<td></td>
</tr>
<tr>
<td>George Pashel</td>
<td></td>
</tr>
<tr>
<td>Ted Pettko</td>
<td></td>
</tr>
<tr>
<td>Rachel Rutkoski</td>
<td></td>
</tr>
<tr>
<td>Mark Rutherford</td>
<td>*Board Treasurer &amp; Finance Committee, Chair</td>
</tr>
<tr>
<td>Demeshia Seals</td>
<td>*Board Vice-Chairwoman</td>
</tr>
<tr>
<td>John T. Sebastian</td>
<td>*Board Chairman</td>
</tr>
<tr>
<td>Andrea Clark-Smith, Esq.</td>
<td></td>
</tr>
</tbody>
</table>

One Heinz Street Pittsburgh, PA 15212
412.231.2377
www.sarahheinzhouse.org

[SARAH HEINZ HOUSE](http://www.sarahheinzhouse.org) | Member of Boys & Girls Clubs of America

*laugh. learn. lead.*