INTRODUCTION
A MESSAGE FROM OUR EXECUTIVE DIRECTOR AND BOARD OF DIRECTORS

Values are much more than words on our website. Values shape the commitment we make to the children and families who trust and depend upon Sarah Heinz House. They define who we are as an organization and reflect the professionalism of the staff and volunteers who serve the hundreds of youth coming through our doors each week.

Kids 1st is our highest value. Their emotional and physical safety, learning and development and sheer enjoyment of their childhood and adolescent years is what matters most in all we do.

Whether they’re engaged in afterschool and weekend programs or summer camp, our foremost responsibility is to provide experiences that let them know that the high expectations and standards we set for them represent the equally high level of respect and value in which we hold them.

Sarah Heinz House is a community-sort of an extended family, for each youth. We know they do not fully leave behind the real world challenges or forget each frustration they encountered on any given day. But this extended family, comprised of friends, and peer and adult mentors offers a safe and caring environment to help set them aside or resolve them in a healthy and positive way.

Kids 1st is what our parents, partners and donors expect. We are humbled by the respect and confidence that leads parents to entrust their children to us each day. We are grateful to all the individuals, companies and foundations who choose Sarah Heinz House as a trusted partner in fulfilling their goal of improving the lives and opportunities of our region’s youth.

After reviewing this report we welcome your questions, your interest in forming a partnership or to discuss impactful ways to further invest your gifts of time, talent and funding.

Thank you for your support and for all the good you do for Sarah Heinz House kids.

Sincerely,

Anthony Marfisi
Chair, Board of Directors

Jennifer Cairns
Executive Director
OUR TEAM

Executive and Administrative Staff

Jennifer Cairns  Executive Director
Steve Basel  Maintenance Director
Bob Bechtold  Director of Outreach and Corporate Partnerships
Chris Cavendish  Business Operations and Human Resources Manager
Charley Chmura  Director of Operations
Julie Cornelius  Director of Finance & Business Operations
Jerry Cozewith  Director of Development
Mary Cristallini  Bookkeeper
Cathy Fodor  Office Manager

Program Staff

Maggie Martone  Program Director, Healthy Choices Department Head
Dan Turkovich  Program Director, Educational Department Head
Bonnie Banze  Instructor, Adult Fitness Programs
Deon Butler  Program Director, Boys’ Healthy Choices
Kyle Glaser  Program Director, Afterschool and STEM Learning
Christine Nguyen  Instructor, Robotics & Technology Programs
Danika Von Volkenburg  Program Director, Girls’ Education
Paige Gilson  Instructor, Dance Programs
FINANCIAL SUMMARY
A LOOK AT OUR AUDITED FINANCIALS

2016 REVENUE

- Corporations / Foundations: $1,291,517
- Government: 482,511
- Individuals: 132,121
- Program Fees: 436,105
- Special Events: 182,451
- Rental Income: 120,125
- In-Kind Contributions: 9,001
- Other: 54,421

Total Revenue: $3,335,560

2015 REVENUE

- Corporations / Foundations: $1,461,512
- Government: 446,992
- Individuals: 199,000
- Program Fees: 428,029
- Special Events: 150,335
- Rental Income: 105,037
- In-Kind Contributions: 128,170
- Other: 9,267

Total Revenue: $2,928,342

2016 EXPENSES

- Program: $2,037,099
- General and Administrative: 190,990
- Fundraising: 294,142

Total Expenses: $2,531,231

2015 EXPENSES

- Program: $2,221,100
- General and Administrative: 235,237
- Fundraising: 199,000

Total Expenses: $2,707,313

Changes in Net Assets

2016: $177,021
2015: $221,029

KEEP IN TOUCH! FOLLOW US ONLINE! sarahheinzhouse.org
**Our Mission**

Our mission at Sarah Heinz House is to empower all youth, especially those who need us most, to **laugh, learn, and lead.**

**How We Make an Impact**

- **99%**
  - Youth have on time grade advancement

- **93%**
  - Youth age 9+ plan to pursue post-secondary education

- **56%**
  - Teens regularly volunteer in the community

Members pay **$25** in annual dues **versus** The actual **$2k** cost of our programs

- **38%**
  - of our youth reside in a single parent headed household

- **56%**
  - of the youth we serve qualify for free or reduced price lunch

- **90**
  - is the number of schools our youth attend across Allegheny County
OUR PROFILE

TOTAL YOUTH SERVED
11,057

- 9,846 Youth Served through community outreach
- 887 Our members
- 324 Preschool youth served

OUR TEAM

- 14 Full Time Staff
- 140 Volunteers
- 148 Part Time Staff
THANK YOU!

WE THANK OUR GENEROUS DONORS FOR HELPING KIDS TO “LAUGH, LEARN AND LEAD.”

Corporate / Foundation / Government

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2016 ANNUAL REPORT
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CONGRATULATIONS TO OUR YOUTH OF THE YEAR, HALEY LEX!

"AT SARAH HEINZ HOUSE I WAS ABLE TO OVERCOME THE CHALLENGES IN MY LIFE. I BECAME A VOLUNTEER, STARTED IN THE ROBOTICS PROGRAM, AND JOINED THE TEEN LEADERSHIP KEYSTONE CLUB. I WATCHED MY MENTORS WORK HARD AND SUCCEED, WHICH MOTIVATED ME TO DO THE SAME. THROUGH THE CLUB I LEARNED HOW TO TALK TO KIDS MY OWN AGE, KNEW WHAT IT MEANT TO FEEL SAFE, AND MOST IMPORTANTLY, FOUND MYSELF AND WHO I ALWAYS WANTED TO BE."

Following a review of presentations by five finalists, a panel of guest judges selected Haley as Sarah Heinz House’s Youth of the Year. Haley qualified to advance the Pennsylvania Youth of the Year program sponsored by Boys and Girls Clubs of America.

A high school sophomore attending Pittsburgh Public Schools, Haley is being recognized for her demonstrated leadership and service, commitment to academic excellence and the dedication to live a healthy lifestyle.

According to Haley, “At Sarah Heinz House I was able to overcome the challenges in my life. I became a volunteer, started in the robotics program, and joined the teen leadership Keystone Club. I watched my mentors work hard and succeed, which motivated me to do the same. Through the club I learned how to talk to kids my own age, knew what it meant to feel safe, and most importantly, found myself and who I always wanted to be.”

In the view of Jennifer Cairns, Executive Director of Sarah Heinz House, “Haley is an amazing young woman. Everyone who meets her and hears her story will quickly be impressed and inspired. In spite of her very challenging family life, she has pursued a path of personal achievement as well as service to others through exceptional volunteerism and leadership. She reminds all adults that we must genuinely listen to and mentor young people so they can build the confidence to dream big and go for it.”
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